COINS ENHANCEMENT:
Billings Revenue Recognition Method

Modules Affected: Service Management
Versions Affected: Version 7

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1. Background

A new Contract F/M Revenue Recognition Method (RRM) has been added to Service Management. This RRM allows for Billings and is represented by a B.

2. Setup

2.1. Contract F/M

1. Select This Screen from the Contract F/M strip menu.
2. Enter B in the RRM field to use Billings as revenue. The Help status line shown below reflects this choice.
3. Reports


Revenue equals Billings when RRM equals B. There is a Billings column on the report to show this revenue. See Figure 1 for a sample report.

3.2. Contract Renewal Report

The Billings revenue value is not shown on this report. However, it is used to calculate the Contract to Date Margin $ and % values.
## Figure 1: Contract Status Report

### COINS SERVICE MANAGEMENT MODULE

**CONTRACT STATUS REPORT**

**THROUGH FISCAL PERIOD 02/28/01**

**INCLUDING ACTIVE CONTRACTS**

### REVENUE

- **MATERIALS**
- **P.M. HRS**
- **REPAIR HRS**
- **P.M. LABOR**
- **REPAIR LABOR**
- **EQUIPMENT**
- **SUBCONTRACT**
- **OTHER COST**
- **TOTAL**
- **BILLINGS**

### COSTS

- **% of COST**
- **GROSS**
- **GROSS BILLING**
- **MARGIN**
- **MARGIN %**

### BILLINGS

- **BILLED**

### CONTRACT #/RENEWAL #: 45599-1 / 0

**CUSTOMER/SITE:** 042964 / 001

**CONTRACT DESC:** Another Man’s Treasure

**EXPIRES:** 12/31/2001

**PRICE:** 1,000,000.00

**BILL FREQ:** MONTHLY

### REPORT TOTALS:

- **BUDGET 1,000,000**
- **BTD 166,667**
- **CTD 83,333**
- **YEAR 83,333**
- **PERIOD 0**
- **FUTURE 916,667**
- **T&M-CTD 0**
- **T&M-YEAR 0**
- **T&M-PERIOD 0**

- **REPORT TOTALS**:

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